

WORKING TOGETHER

NEED TO “KNOW”

what do we get asked the most? Let's try and cover that off now.

FCA - Yes, we are FCA regulated and directly authorised even though most of the lending we do is non-regulated. This means we follow broadly the same processes as you do in terms of factfind, ID, declarations, suitability statements and treating every customer fairly

Insured - Yes we are. As full members of the NACFB we have to carry sufficient Professional Indemnity Insurance and provide copies to our industry body and lenders on an annual basis

Getting Paid - We only charge on completion. We don't charge any upfront costs and work solely on success. When we get paid we will pay a percentage of that to you. Typically this is 30% of what we invoice the client

Introducer Agreement - We are required to have an agreement in place. The wording has been agreed by our professional body to ensure it meets general criteria. This sets out who owns the client (you do), how we get paid and how you get paid.

How to Introduce - Typically an email or phone call works best because things are rarely ever 100% straightforward. We would prefer a quick overview and client contact details, from there we log on our system so the client belongs to you and then do the rest. If you want to be updated as we go then we can do that also.

Referring Back - Anything we can't do comes back to you in the first instance, we will ask what you want us to do. This means any cross sale comes back to you, any future opportunity comes back to you for first refusal



GET IN “TOUCH”

For any questions on commercial finance, property or development lending then please get in touch.

Lime Consultancy is built on being open, happy to talk and partnering with our clients to get the best results for them.

Any questions then pick up the phone and let's talk.

David

David Farmer



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RECENT WORK “THIS IS WHAT WE DO”



Part built development of 7 residential units where the developer had run out of cash.

A capital injection of £1.3m arranged to release cash to restart the build and fund through to completion.

We paid the introducing broker £4,780



Bridging finance for small landlord who had a vacant property and needed to refinance pending sale.

Complex freehold with issues around the title, outbuildings and two units on one title.

Finance agreed, we paid the broker £10,800



Commercial freehold industrial unit where the client wanted to complete within 4 weeks, undertake works then release capital against the increased value of the asset.

Two stage finance agreed, £240k total lending where we paid the introducing broker £2,040